



# NYSE American: MITQ

# FYE June 2025



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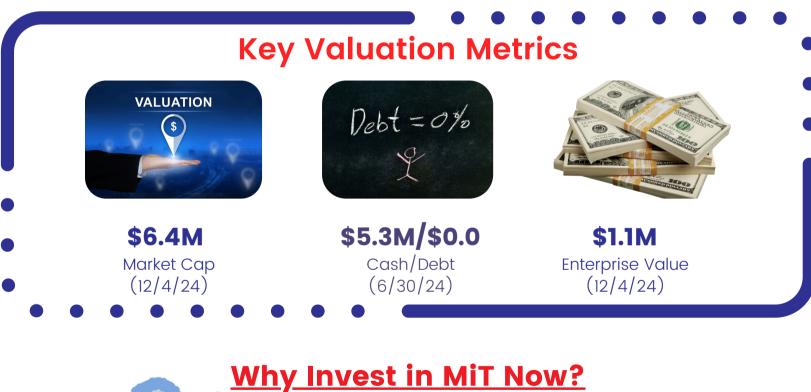
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## Profile

Moving iMage Technologies (MiT) is a leading provider of technology products and services for out-of-home entertainment. The company is well-positioned for revenue growth through its expansion into new markets and disruptive products.





Multiple, multi-year industry tailwinds kicking in



Multiple organic growth opportunities



Revenue growth, gross margin expansion and <u>operating leverage</u> story

# Moving iMage Technologies NYSE American: MITQ



## **Our Growth Strategy**



1) higher gross margins (GM) 2) higher GM + recurring revenue services



Introduce new offerings with Establish beachheads in new markets with new offerings



**Take new offerings** international

## **New Offerings to Drive Future Growth**



Incremental \$32-63M annual TAM; Attractive GM **Opportunity: U.S. + Int'l** 



**Enterprise Quality Control** Platform; High GM + recurring revenue Opportunity: U.S. + Int'l + expansion into stadiums and arenas

Underserved market of 70M (N. America); High GM + recurring revenue **Opportunity: U.S. + Int'l** 



Create the "Little League" for Esports; Technology provider; **Opportunity: U.S. + Int'l** 

E-Caddy \*\*Largest potential to Transform MiT business Model\*\*

Digitize Caddy Cupholders to enhance fan experience in stadiums, arenas, venues; high GM + recurring revenue **Opportunity: U.S. + Int'l** 

## **FY22**

IPO and public company costs impact profits

Gov't provided subsidies for COVID (Shuttered Venue Operations Grants or SVOG) funds trigger increased customer spending.

### **FY23**

SVOG spending finishes. Strong box office indicates industry recovery is on track. \$1M write-down negatively impacts GAAP Earnings

## **FY24**

"Barbenheimer" momentum interrupted by Hollywood strikes. MiT results and timing of new product initiatives negatively impacted as customers delayed spending decisions.

### **FY25**

Summer 2024 box office driving increased confidence and spending, indicating industry recovery is back on track and pointing to improved 2025.

